



To Xuan Tinh

Partner
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To Xuan Tinh is a partner of the firm with over 14 years of legal and consulting experience. His practice focuses on inward investment, corporate & commercial, property & construction, and taxation matters. He is also active in advising IP matters and dealing with enforcement of IPRs for foreign clients in Vietnam.

Prior to joining the firm, he worked several years for a major legal & consulting firm in Vietnam. His experience includes establishment of foreign invested projects, attending to licensing matters and representing investors before Vietnamese Government authorities. He has substantial experience in licensing matters for FDI projects in Vietnam.

Tinh has been actively involved as a local consultant for foreign investors in various foreign invested projects in Vietnam. His representative clients include: HSBC, The Hong Kong Chiap Hua Group, VinaCapital Group, Southern Bank, Gannon Vietnam, Chevron Lubricant Vietnam Ltd., Nuplex Resins Vietnam, BP Petco, Quantron Steel JSC, SaigonTel, Klingspor Vietnam, I-tech Vietnam Ltd., Mega Lifesciences (Vietnam) Limited, Vedan Vietnam, Orsan Vietnam, Rheem Vietnam Ltd., Perfect Global (H.K) Limited, Delmar International (China) Inc., Triumph International (Vietnam) Ltd, Chemico Cosfa Vietnam, Dulopillo Vietnam, and Viet Han Corporation.

Experience

Tinh's recent transactions include:

- Assisted a local commercial bank to set up a fund management company;
- Assisted a property developer from Hong Kong in a land due diligence and land acquisitions in Vietnam;
- Advised an Australian bank to set up a branch office in Ho Chi Minh City;
- Acted for an Indian company to acquire a chrome mine in Thanh Hoa Province, Vietnam;
- Assisted a Singapore company to set up a joint venture for trading & distribution in Vietnam;
- Advised a group of investors from Jordan to set up a US\$16 million steel structure fabrication facility in My Xuan Industrial Zone, Ba Ria-

Practice Areas

- Inward Investment
- Corporate & Commercial
- Property & Construction
- Taxation
- Intellectual Property

Education

- Phuong Dong University, Faculty of Auditing & Accounting, 1999
- LLB, Hanoi Law University, 2006

Membership

- Ho Chi Minh City Bar Association
- Vietnam Lawyers' Association
- Vietnam Intellectual Property Association

Languages

- English
- Vietnamese



Indochine Counsel
Business Law Practitioners

- Vung Tau, Vietnam;
- Assisted a world leader in chemicals manufacturing in post-merger issues related to restructuring its business;
 - Represented an American company in enforcement of its intellectual property rights in Vietnam related to counterfeit products; and
 - Advised an oil & gas company for tax petitions with the tax authorities in Vietnam.