



Pham Thi Thanh Lan

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Pham Thi Thanh Lan is a partner at Indochine Counsel, co-heading the firm's Corporate and M&A Practice Group and leading the Corporate Restructuring & Insolvency team. With over 19 years of consulting experience, Lan specializes in foreign investment in Vietnam. She adeptly assists foreign investors with company and factory setups, including partner identification, land acquisitions, leasing, feasibility studies, and preparing legal documentation for licenses. Additionally, Lan manages licensing matters with authorities and provides advice on commercial property transactions, including land acquisitions, joint ventures, and operational issues.

Before Lan joined the firm in early 2007, she worked for several years as an investment consultant for Vision & Associates, where she handled foreign invested projects for clients in Vietnam.

Lan has assisted various foreign investors to set up foreign invested enterprises (FIEs) in Vietnam as well as being a legal counsel for FIEs during business operation and investment project implementation, of which some major clients include: Comebest Saigon, Neonlite Distribution Limited, Dunlopillo (Singapore) Pte. Ltd., Rheem Australia Pty. Ltd., Crown Asia Pacific Holdings Pte. Ltd., Triumph International Overseas Ltd., Japfa Comfeed Vietnam Company Limited (Singapore), Go-Pak UK, Jebsen & Jessen Chemicals Holding Pte. Ltd., ERRIA A/S, Gannon Vietnam, Delmar International (China) Inc., Perfect Global (H.K) Limited, Klingspor AG, Onduline S.A., Fluidra Commercial, S.A., Mega Lifesciences (Vietnam) Ltd., Good Food, Export Trading Commodities Pte. Ltd., Ermenegildo Zegna Holditalia S.P.A (Italy), Vinx Corp., Delfi Technologies, Yahoo! Singapore Digital Marketing Pte. Ltd., TechData Co., Ltd., Traveloka Pte. Ltd., UTOP Technology (Vietnam) JSC, TikTok Pte. Ltd., Robert Walters, First Alliances, Trainor Asia Limited, Harvey Nash Limited (BVI), People Link JSC, BCG Energy, Sembcorp Energy & Power, Athena Holding Pte. Ltd.

Practice Areas

- Inward Investment
- Corporate & Commercial
- Anti-trust & Competition
- Mergers & Acquisitions
- Real Estate & Construction

Education

- BA (Foreign Trade Economics), Hanoi Foreign Trade University, 2004
- LLB, Ho Chi Minh City Law University, 2012

Membership

- Ho Chi Minh City Bar Association
- Inter-Pacific Bar Association (IPBA)

Languages

- English
- Vietnamese