



**Pham Viet Tuan**

Partner | Head of Litigation & Dispute Resolution,  
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Pham Viet Tuan is a partner at Indochine Counsel, where he heads the firm's Litigation & Dispute Resolution and Real Estate & Construction practice groups. With a specialization in real estate, construction, litigation, and alternative dispute resolution, Tuan also provides expertise in mergers and acquisitions, joint ventures, international commerce, and general corporate advisory. He represents both domestic and international clients in dispute resolution, litigation, and arbitration. He is also a listed arbitrator at the Vietnam Traders Arbitration Centre and member of the Chartered Institute of Arbitrators.

Before joining Indochine Counsel, Tuan served as in-house counsel at prominent property developers and construction firms, including Phu My Hung Development Corporation, AZB JSC, and Star-light Co., Ltd. His extensive experience in these roles has honed his skills in navigating complex legal issues in real estate, construction and dispute resolution.

**Experience**

Tuan's notable transactions include:

**Corporate and Property**

- Acted as general legal counsel in a joint venture between Vietnamese, Singapore, Taiwanese and Japanese partners specialized in property development in District 7, Ho Chi Minh City (Vietnam), with the significant total capital investment over US\$342 million.
- Served as legal counsel in a joint venture between Vietnamese and Hong Kong partners in developing and operating an e-commerce platform in Vietnam.
- Advised a leading real estate corporation in the acquisition of a property developer owning a residential project in Nha Be District, HCMC backed by large foreign real estate investment trusts (REITs).
- Advised foreign investors in the acquisition of a property project with 30 ha of land by direct transfer from a major local developer.

**Dispute Resolution**

- Represented and defended Tat Hong Equipment Co., Ltd. in a lawsuit over a dispute regarding a proposal to enter into an equipment leasing contract with a disputed value of over US\$6.5 million.
- Advised Phu My Hung Development Corporation in a high-value

**Practice Areas**

- Real Estate & Construction
- Litigation & Dispute Resolution
- Mergers & Acquisitions
- Energy, Natural Resources & Infrastructure
- Mergers & Acquisitions

**Education**

- LLB, Ho Chi Minh City University of Law
- BBA (Business Administration), Ho Chi Minh City University of Law
- LLM, University of Economics Ho Chi Minh City

**Membership**

- Ho Chi Minh City Bar Association, Vietnam
- The Chartered Institute of Arbitrators (CiArb)
- The Inter-Pacific Bar Association (IPBA)
- The Vietnam Society of Construction Law

**Languages**

- English
- Vietnamese

lawsuit concerning mortgage and land lease contracts of a commercial building in Ho Chi Minh City (Vietnam) with a disputed amount over US\$7 million.

- Advised and represented Phu My Hung Development Corporation in a dispute regarding a lease agreement at VIAC with a disputed amount over US\$590 thousand.
- Advised and represented a leading property developer in lawsuit concerning apartment sale and purchase agreements with customers.
- Advised and assisted Star-light Company Limited in a shareholders' dispute at VIAC.

### ***Publication***

- Discussion on the validity of contracts for donating land use rights when the donor dies but has not registered the property (co-author, October 2024), Law & Development Journal, Hanoi, Vietnam.
- Investors must be wary of the status of digital assets (co-author, June 2023), Vietnam Investment Review, Hanoi, Vietnam.
- Remedies for Breach of Contract: A comparison between Vietnamese Commercial Law and the CISG (2021), International Conference on Business and Finance (ICBF), September 2021.
- Online dispute resolution in the context of integration and issues for Vietnam (co-author, 2021), Conference on Vietnamese Commercial Law (2021), UEH School of Law, Ho Chi Minh City University of Economics, November 2021.

### ***Conferences & Seminars***

- Panelist, Online seminar series on arbitration, Elevating international arbitration in Vietnam: From basic principles to professional skills, Topic 2 – Advocacy skills of lawyers in international arbitration, VAS Crossover 2024, Ho Chi Minh City, Vietnam, August 2024.
- Speaker, Empowering the Future: Legal Insights & Financing Opportunities for New Energy, organized by Normsun, HDBank, and C+ Consulting And Investment Corporation, Ho Chi Minh City, Vietnam, July 2024.
- Speaker, Investment and Legal Practice in Vietnam, Southeast Asian Law Forum, Online Conference, organized by Huatai International Financial Holdings Co. Ltd., Hong Kong, China, December 2023.
- Speaker, Legal Guide on Manufacturing in Vietnam, Seminar on Manufacturing to Southeast Asia, organized by Sincere – Chiu – Szeto – Cheng (Dongguan) Associate Law Firm, Dongguan, Guangdong, China, November 2023.